

**Proposal Evaluation Summary**

**Solar PV Systems for Booster Stations – RFP #PUR0117-160**

**Proposals opened February 23, 2017**

**Project Manager: Holly Ruble, WPC Environmental Specialist, [h.ruble@cedar-rapids.org](mailto:h.ruble@cedar-rapids.org)**

Due to the technical nature of the Project, the City hired a third party, Latham and Associates, to assist the evaluation team with the evaluation of the proposals.

**Proposals received in alphabetical order:**

Firm Name	Location
Eagle Point Solar	Dubuque, IA
Moxie Solar	North Liberty, IA

**1. Eagle Point Solar**

Criteria	Points
Qualifications and Experience	315
Proposed Cost (see page 2)	294
Responsiveness	258
Local Preference Points	0
Total Evaluation Points	867

Facts:

- Firm possesses the qualifications and experience required for the project
- Successfully completed previous solar project for the City of Cedar Rapids Bus Garage
- Proposal includes proposed solar array placement with Power Purchase Agreement for all four booster stations
- Equipment used for project will be sourced locally – Van Meter to provide components for solar arrays and Hawkeye Electric will do electrical connections
- Most competitive financial proposal

**2. Moxie Solar**

Criteria	Points
Qualifications and Experience	301
Proposed Cost (see page 2)	203
Responsiveness	144
Local Preference Points	0
Total Evaluation Points	648

Facts:

- Firm possesses the qualifications and experience required for the project
- Proposal includes Power Purchase Agreement (PPA) for only 3 locations with a recommendation to purchase the solar arrays for Glass Road outright.
- Sub-Contractor Solar Solutions of Lancaster, WI to assist with installation
- Competitive financial proposal

**Recommendation for Award:**

The evaluation team scored the top ranked proposals and Eagle Point Solar was rated as the top proposal. A resolution will be presented to the City Council on April 11, 2017 recommending that the contract be awarded to Eagle Point Solar.

**Financial Submittals:**

Location / Description	Eagle Point Solar	Moxie Solar
<b>Oklahoma Avenue</b>		
PPA Rate/kWh	\$0.085	\$0.0954
Escalation Factor	2.5%	3.0%
Term	25 years	20 years
<b>30<sup>th</sup> Street Drive</b>		
PPA Rate/kWh	\$0.085	\$0.0833
Escalation Factor	2.5%	3.0%
Term	25 years	20 years
<b>Glass Road</b>		
PPA Rate/kWh	\$0.085	n/a
Escalation Factor	2.5%	n/a
Term	25 years	n/a
<b>Chandler Street</b>		
PPA Rate/kWh	\$0.085	\$0.1069
Escalation Factor	2.5%	3.0%
Term	25 years	20 years